Understanding the Physician Job Search, Employment Contracts, & Compensation Models

Wednesday, August 1, 2018
8:30AM-3:30PM • University Club of MSU, Heritage Room, 3435 Forest Road, Lansing

About the Workshop

What should I include in my CV?
What questions should I ask during the interview process?
What is a fair salary and how long should it be guaranteed?
What is the best way to negotiate?

These and other employment questions will be answered in this full-day hands-on workshop on August 1, led by Susan Sanford, an expert in recruitment and employment contracts. Analyze employment contract language and work through common compensation models to become better prepared for the search process. Ideal for residents graduating in 2019 or 2020.

Registration Information

Registration is now open. To register, visit: https://scs.msu.edu/events/ALL/15270

About the Presenter

Susan Sanford, JD, BA

Susan Sanford is an independent healthcare consultant. For the past 23 years she has worked in healthcare workforce development, implementation, project management, recruitment and retention. She works closely with hospital administrators throughout the state to address medical staffing needs and has created innovative programs to attract and retain physicians in Michigan communities. Susan is a passionate in her work with graduate medical education programs to provide resources to residents and fellows regarding their transition from training to practice. She has developed an extensive career prep series which spans preparing for the job search to evaluating a contract. She is a regular speaker for the Michigan Osteopathic Association and MSU Statewide Campus System.